

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

**MANGALORE UNIVERSITY**

&

**ACE FOODS PRIVATE LIMITED**

FOR

SKILL DEVELOPMENT, OUTCOME BASED TRAININGS,  
PLACEMENT, R&D SERVICES AND RELATED SERVICES

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 30th DAY OF JUNE, 2020, by and between

**MANGALORE UNIVERSITY, MANGALAGANGOTTHRI, DAKSHINA KANNADA 574 199**, represented herein by its **Vice Chancellor** (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns.)

AND

**ACE FOODS PRIVATE LIMITED, C-30 INDUSTRIAL ESTATE, YEYYADI, MANGALORE - 575008**. THE SECOND PARTY,

and represented herein by its **Director**

(hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns.)

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

A) First Party is a Higher Educational Institution named:

**MANGALORE UNIVERSITY**

B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

C) The Parties intend to cooperate and focus their efforts on cooperation within areas of Skill Based Training, Education and Research

D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

E) – **Ace Foods Private Limited** -, the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of **Ready to Eat Snacks and Savouries under the Brand name of Modern Kitchens** and related fields

For ACE FOODS PVT. LTD.



Director

**F) – Ace Foods Private Limited -, the Second Party is promoted by M. Annappa Pai, C-30 Industrial Estate, Yeyyadi, Mangalore and Ajith Pai, C-30 Industrial Estate, Yeyyadi, Mangalore; . Established in 1984 with the commitment to provide fresh, crisp & tasty - ready to eat snacks by setting up state-of-the-art manufacturing facility, it is today a well-recognised & highly regarded business entity. With automation & a foray into the export market, Ace Foods Pvt. Ltd has expanded its footprints with its products being made available in Australia, Middle-East & as "Anand" brand in USA.**

**G) ACE FOODS PRIVATE LIMITED,.**

**Registered Office: C-30 Industrial Estate, Yeyyadi, Mangalore-575008.**

**Unit 2: Plot No.7A, Export Processing Industrial Park, Ganjimutt, Mangalore-574144.**

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

#### CLAUSE 1

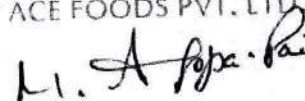
#### CO-OPERATION

1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.

1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party

1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents,

For ACE FOODS PVT. LTD.



Director

this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## CLAUSE 2

### SCOPE OF THE MoU

2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.

2.2 Curriculum Design: Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.

2.3 Industrial Training & Visits: Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Program for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

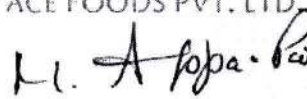
2.4 Research and Development: Both Parties have agreed to carry out the joint research activities in the fields of **Ace Foods Private Limited - Manufacture and Supply of Ready to Eat Snacks, Savouries and Sweets.**

2.5 Skill Development Programs: Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.

2.6 Guest Lectures: Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.

2.7 Faculty Development Programs: Second Party to train the Faculties of First Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available

For ACE FOODS PVT. LTD.

  
Director

2.8 Placement of Trained Students: Second Party will actively engage to help the delivery of the training and placement of students of the First Party into internships/jobs; and will facilitate placements for at least 50 % of the students. The Second Party will itself absorb at least 10 % of the trained students.

2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programmes on the terms specified herein.

2.10 There is no financial commitment on the part of the MANGALORE UNIVERSITY, the First Party to take up any programme mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

### CLAUSE 3

#### INTELLECTUAL PROPERTY

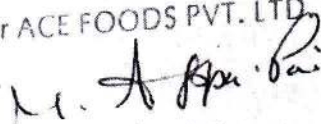
3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

### CLAUSE 4

#### VALIDITY

4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period Ace Foods Private Limited, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of Training Partner or Ace Foods Private Limited, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.

4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

For ACE FOODS PVT. LTD.  
  
Director

## CLAUSE 5

### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

For ACE FOODS PVT. LTD.

*M. Appa Rao*

Director  
Second Party

\* First Party  
Registrar

**MANGALORE UNIVERSITY**  
MANGALAGANGOTRI - 574 199

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Mangaluru**.

AGREED:

For MANGALORE UNIVERSITY

*[Signature]*

Authorized Signatory

**Registrar**  
**MANGALORE UNIVERSITY**  
**MANGALAGANGOTRI - 574 199**

For ACE FOODS PRIVATE LIMITED

*M. Appa Rao*

Authorized Signatory

|                                                                                       |                                                                       |
|---------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| Name of Institution: Mangalore University                                             | Name of Industry: Ace Foods Private Limited                           |
| Address: Mangalagangothri, Dakshina Kannada- 574199                                   | Address: C-30 Industrial Estate, Yeyyadi, Mangalore- 575008           |
| Contact Details: 0824-2287276, 0824-2287261                                           | Contact Details: 0824-2211578, 0824-2215268                           |
| E-mails: mubiotech2006@gmail.com                                                      | E-mails: <a href="mailto:info@acefoodspl.com">info@acefoodspl.com</a> |
| Web: <a href="http://www.mangaloreuniversity.ac.in">www.mangaloreuniversity.ac.in</a> | Web: <a href="http://acefoodspl.com">acefoodspl.com</a>               |

Witness 1: Dr. Monika Sadananda

**Dr. Monika Sadananda**  
Professor  
Department of Biosciences  
MANGALORE UNIVERSITY

Witness 3: Prabha

Asst. Registrar  
MANGALORE UNIVERSITY

Witness 2: AVINASH KARKERA

AVINASH KARKERA  
ACE FOODS PRIVATE LIMITED

Witness 4: LAVITA PINTO

LAVITA PINTO  
ACE FOODS PRIVATE LIMITED